



**EMBASSY OF GREECE  
SARAJEVO**

*Prot.no.:2793/170*

***Sarajevo, 11 February 2019***

Dear Madame/Sir,

We would like to inform you about the new **important amendment in the Greek tourism legislation**, which has been made recently by Law 4582/2018 and **affects all tour operators or travel agents from third countries** (outside the EU) **who wish to do business in Greece**.

The **tour operators and travel agents from third countries have the right to establish a travel agency in Greece in order to operate legally in the country**, provided that the laws of the state of nationality or establishment of these tour operators or travel agents recognize the same right for the Greek citizens or enterprises established in Greece [Principle of Reciprocity].

In view of the above, it has always held that **all tour operators or travel agents from third countries who do not own a travel agency in Greece were obligated to collaborate with a travel agency legally established in the country in order to be able to do business locally** (namely to organize packages, make transports, book accommodation, organize tours etc.).

**The new law 4582/2018 [article 25] expressly imposes this obligation.**

Therefore, starting from the 11th of December 2018 (date of its publication in the Government Gazette), **it is expressly illegal for a tour operator or travel agent outside the EU, without a legally operating travel agency in Greece, to provide tourism services in Greece if the tour operator or travel agent does not collaborate with a travel agency legally established in the country.**

In view of the above and of the new tourism season ahead, and in order to avoid any conflicts with the law and any unnecessary inconveniences, we kindly request your respective Institution to inform promptly all the relevant stakeholders in Bosnia and Herzegovina of the above change in legislation.

Sincerely Yours,

***Leonidas Papakonstantinidis  
Economic and Commercial Counsellor***